



## **TURN GOOD IDEAS INTO BUSINESS**

Making Offshore production and transport  
green, clean and sustainable

D3.3

Public Summary Report of 1<sup>st</sup> cut-off deadline



*This project has received funding from the European Union's Horizon 2020 research and innovation programme under Grant Agreement No 101005541*



**Project Acronym**

**GreenOffshoreTech**

**Project title**

Cross-border and Cross-sectoral collaboration to support SMEs and the development of innovative products, processes, or services for Green Offshore Production and Transport

**Project start date**

1 September 2021

**Project duration**

36 months

**Deliverable**

**D3.3 Public Summary Report of 1<sup>st</sup> cut-off deadline**

**Work package**

WP3

**Lead partner**

MOSSEREGIONENS NAERINGSUTVIKLING AS (MNU)

**Lead responsible**

Tore Ausland

**Due delivery date**

31/10/2022

**Actual delivery date**

28/11/2022

**Dissemination level**

Public

**Version no.**

Version 1.0, FINAL, 28/11/2022

**Revision history**

Version	Version date	Comments
0.1	14/11/2022	First draft.
1.0	28/11/2022	(FINAL version. Submitted to EC.)

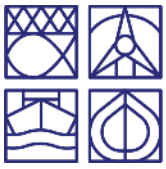
**Quality control**

Version reviewed	Date of review	Review result - Approved or Request for changes
0.1	21/11/2022	Reviewer 1 Stephan Wurst (BAL) Approved
0.1	24/11/2022	Reviewer 2 Yngvar Trandem (MNU) Approved
1.0	28.11.2022	Coordinator, Hans Bjørn Paulsrud (MNU) Approved

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## **Disclaimer**

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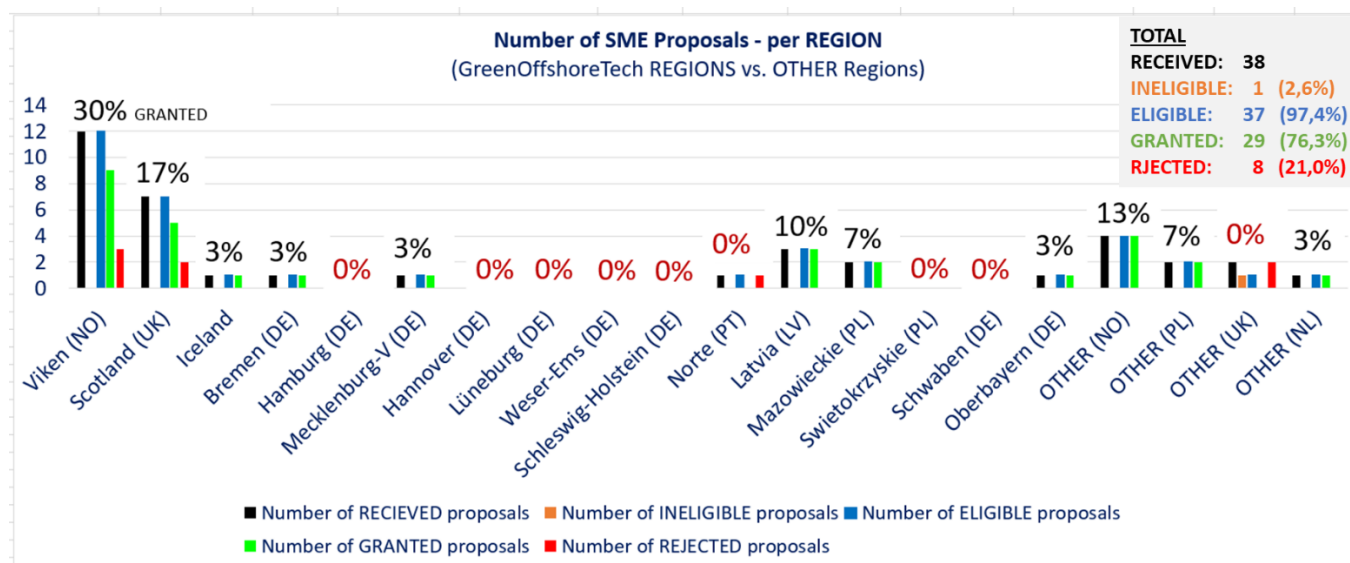
## List of Abbreviations

SME	Small and Medium-sized Enterprises
WP	Work Package
GA	Grant Agreement

# 1. Executive Summary

This document is deliverable **D3.3 Public Summary Report of 1st cut-off deadline** for the GreenOffshoreTech project. This deliverable corresponds to the work described in task 3.4 of the project’s approved Grant Agreement, relating to the contracting process for the winning SMEs Proposals. We have received 38 proposals, of which we have selected 29 winners.

In the 1st Call, we aimed for 50 winners, 80% from the EU and 20% from Non-EU regions. We did not meet this goal for the 1<sup>st</sup> Call. The results across the project regions look like this:



From the results, we can see eight regions with no proposals; VIKEN in Norway, Scotland, Latvia, and Mazowieckie in Poland score from good to very good.

The political climate for business development in Europe in the timeframe of the GreenOffshoreTech project is influenced by COVID, the war in Ukraine, the energy crisis, high inflation, and rising interest rates.

It is an acknowledgment for GreenOffshoreTech that so many found the project of interest. Owing to the energy situation in Europe, the project should be more topical than ever.

The GreenOffshoreTech partners are ready to put in the necessary effort and sell the importance of the project to the SMEs in all our regions throughout Europe for the 2<sup>nd</sup> Call for Proposals.

## 2. Contracting with winner SME's

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After receiving the conclusions from the GreenOffshoreTech evaluation process for the 1st Call, MNU has, in cooperation with BALANCE, informed the winners and the not-so-lucky ones about the results.

We have notified the SMEs that failed to achieve winner status on their proposal. Among this group, there may be some very good proposals that, with a little effort, may end up as winners in the 2<sup>nd</sup> Call for Proposals.

We have signed a "Sub-Grant Agreement/Innovation Support Contract" with the 29 winning SMEs.

### **The GreenOffshoreTech 1<sup>st</sup> Call winners are:**

Cubical GmbH, Germany

PERPROT, Poland

Rena Quality Group AS, Norway

Miko Innovasjon AS, Norway

Ethos Environmental Ltd, United Kingdom

Compocean AS, Norway

MHTech AS, Norway

Mudsim AS, Norway

Napkin Innovation Limited, United Kingdom

Happy Fish SIA, Latvia

Seidr.AI AS, Norway

Aerones Engineering, Latvia

Bluewind AS, Norway

SubWorx, United Kingdom

Elektrorecykling S.A., Poland

Voca AS, Norway

Marine Cluster AS, Norway

Cloudless sp. z o.o., Poland

Vane Ocean Technologies AS, Norway

Hefring ehf., Iceland

Inwesta, Poland

Enerin AS, Norway

Pulcea Ltd, United Kingdom

Werover GmbH, Germany

CodeIT AS, Norway

Framework Robotics GmbH, Germany

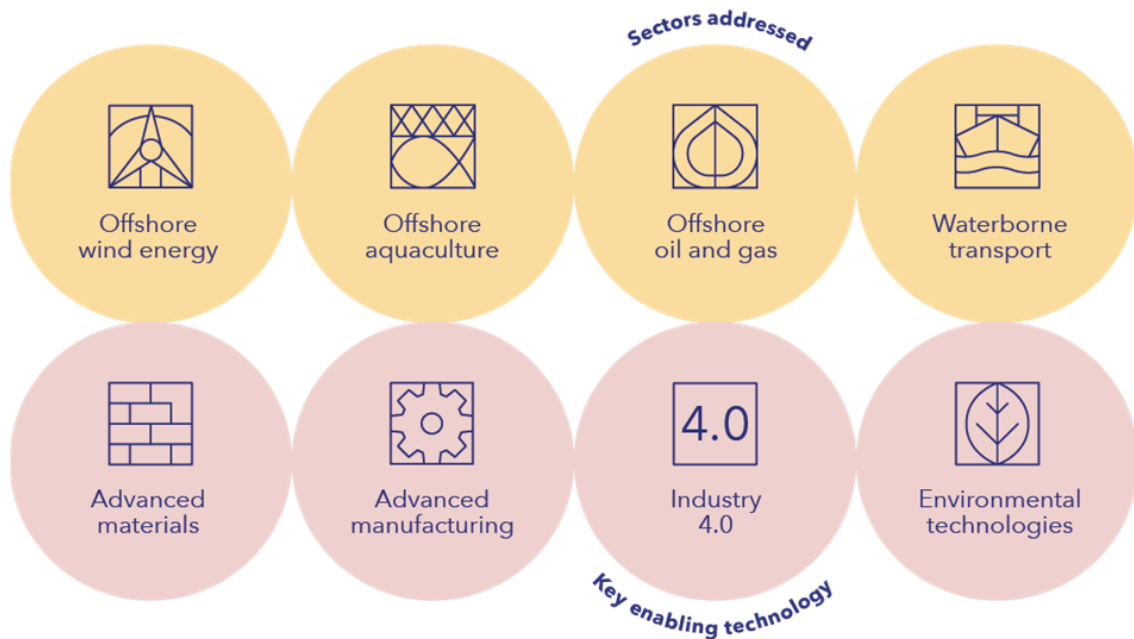
Shore B.V., Netherlands

PurOceans Technology SIA, Latvia

TECHPROS AS, Norway

### 3. Statistics

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#### **38% of the SME proposals are cross sectoral with two or more sectors.**

- 34% of the SME proposals have **Waterborne Transport** as the defined Industry sector.
- 38% of the SME proposals have **Offshore Oil & Gas** as the defined Industry sector.
- 45% of the SME proposals have **Offshore Wind Energy** as the defined Industry sector.
- 38% of the SME proposals have **Offshore Aquaculture** as the defined Industry sector.

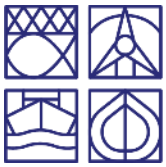
#### **55% of the SME proposals use two or more KEY Enabling Technologies.**

- 34% are applying **Advanced Materials** in their project.
- 31% are applying **Advanced Manufacturing** in their project.
- 62% are applying **Environmental Technologies** in their project.
- 55% are applying **Industry 4.0/digital technologies** in their project.
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#### **52% of the SME proposals use two or more TOPICS.**

- 34% use **Topic #1: Advanced Materials** in their project.
- 79% use **Topic #2: Advanced Manufacturing & Digitalization** in their project.
- 59% use **Topic #3: Environmental Technologies** in their project.
- 7% use **Topic #4: New Energy Carriers** in their project.





## 4. Meet the GreenOffshoreTech winners

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If you want to know more about the winning project ideas or if there is someone you want to meet in person, please reach out to your local cluster or find information on the following media sites.

Publishable Summary, <https://greenoffshoretech.com/1st-call-for-proposals/>

LinkedIn, <https://www.linkedin.com/company/greenoffshoretech/>

Twitter, [https://twitter.com/GOT\\_H2020](https://twitter.com/GOT_H2020)

## 5. 2<sup>nd</sup> Call for Proposal forecast

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The preparations and plans for the 2<sup>nd</sup> Call for Proposals are underway and are about to be rolled out to the SMEs in full.

